

# Continuous-time Principal-Agent Problem in Partially Observed System and Path-dependent FBSDEs

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## Moral hazard

- Adam Smith (1723-1790): moral hazard is a major risk in economics:

**In a situation where an agent may benefit from an action whose cost is supported by others,**

one should not count on agents' morality.

# Principal-Agent Problem

- The Principal delegate the management of the output process  $(X_t)_{t \in [0, T]}$  to the Agent. He alone can only oversee  $X$  and decide the salary of the Agent.
- By receiving the salary (and signing the contract), the Agent devotes his effort and manage the output process. He chooses his optimal control by solving his optimization problem:

$$V_A(\xi) = \max_{\alpha} \mathbb{E}^{\alpha} [U_A(\xi - \int_0^T c_t(\alpha_t) dt)]. \quad (1)$$

- The Principal chooses the optimal contract by solving the non-zero sum Stackelberg game:

$$V_P = \max_{\xi} \mathbb{E}^{\alpha^*(\xi)} [U_P(X_T - \xi)]. \quad (2)$$

## Continuous time Principal-Agent Literature

Holström & Milgrom 1987 ; Cvitanić & Zhang 2012: book

Sannikov 2008 ; Cvitanic, Possamaï & Touzi 2015

Elie, Mastrolia, Possamaï 2016 (Many Agents)

Mastrolia, Ren 2017 (Many Principals)

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## Introduction

Let  $(\Omega, \mathcal{F}, \mathbb{P})$  be a Probability space. Let  $(X, W)$  be a standard 2-dimensional Brownian motion,  $\mu$  a Gaussian variable. We assume that  $X, W, \mu$  are mutually independent. Denote  $\mathcal{F}_t := \sigma\{X_s, W_s, \mu, s \leq t\}$ . Consider  $(\mathbb{P}^{\alpha, \beta}, B)$  as a weak solution of the following controlled system

$$\begin{cases} d\mu_t = (f(t)\mu_t + \alpha_t)dt + \sigma(t)dW_t & \mu_0 = \mu, & (3) \\ dX_t = (h(t)\mu_t + \beta_t)dt + dB_t & X_0 = 0. & (4) \end{cases}$$

Here,  $(\mu_t, \mathcal{F}_t)$ ,  $0 \leq t \leq T$ , is the unobservable process while  $X$  is the observation of the system.



# Assumptions

- (i) The prior distribution of  $\mu$  is normal of mean and variance  $m_0$  and  $\sigma_0$  respectively, which is known to both the Agent and the Principal.

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# Assumptions

- (i) The prior distribution of  $\mu$  is normal of mean and variance  $m_0$  and  $\sigma_0$  respectively, which is known to both the Agent and the Principal.
- (ii) The unobservable process  $\mu_t$  however is unknown to neither the Principal nor the Agent.
- (iii) The Principal doesn't observe the Agent's effort, namely  $\alpha$  and  $\beta$ .

## Prior Analysis

### Proposition

Let  $\hat{\mu}_t = \mathbb{E}^{\alpha, \beta}[\mu_t | \mathcal{F}_t^X]$ . We have the following control filter:

$$\begin{cases} d\hat{\mu}_t = (f(t)\hat{\mu}_t + \alpha_t)dt + h(t)V(t)dI_t & \hat{\mu}_0 = m_0, \quad (5) \\ dX_t = (h(t)\hat{\mu}_t + \beta_t)dt + dI_t & X_0 = 0, \quad (6) \\ \frac{dV(t)}{dt} = 2f(t)V(t) - h(t)^2V(t)^2 + \sigma(t) & V_0 = \sigma_0. \quad (7) \end{cases}$$

Here  $I$  is the Innovation process define by

$$I_t := B_t + \int_0^t h(s)(\mu_s - \hat{\mu}_s)ds, \quad (8)$$

which is a  $\mathbb{F}^X$ -adapted  $\mathbb{P}^{\alpha, \beta}$ -Brownian motion.

# Agent's Optimization Problem

We assume that the agent will only receive his pay  $\xi$  at the end of the contract. Denote  $c_t$  the agent's cost function at time  $t$ . The agent's optimization problem can be then written as follow

$$V_A = \sup_{\alpha, \beta} \mathbb{E}^{\alpha, \beta} \left[ e^{-\int_0^T \rho_t^A dt} \xi - \int_0^T c_t(\alpha_t, \beta_t) dt \right]. \quad (9)$$

Here we only consider implementable contracts such that the Agent has at least one optimal control.

## Necessary Condition

Given a contract  $\xi$ , assume that an optimal control  $(\alpha^*, \beta^*)$  exists for the Agent's problem, then we have the following result.

### Theorem (Necessary Condition)

Under  $\mathbb{P}^{\alpha^*, \beta^*}$ , the agent's value function satisfies the following FBSDE:

$$\left\{ \begin{array}{l} dY_t = c_t(\alpha_t^*, \beta_t^*)dt + Z_t dI_t^* \\ dP_t = (Z_t - f(t)P_t + V(t)h^2(t)P_t)dt + Q_t dI_t^* \\ dX_t = (h(t)\hat{\mu}_t + \beta_t^*)dt + dI_t^* \\ d\hat{\mu}_t = (f(t)\hat{\mu}_t + \alpha_t^*)dt + h(t)V(t)dI_t^* \\ \partial_\alpha c_t(\alpha^*, \beta_t^*) + P_t = 0, \\ \partial_\beta c_t(\alpha^*, \beta_t^*) - Z_t - V(t)h(t)P_t = 0. \end{array} \right. \quad \begin{array}{l} Y_T = \Gamma_T^A \xi, \\ P_T = 0, \\ X_0 = 0, \\ \hat{\mu}_0 = m_0, \end{array}$$

## Necessary Condition

Given a contract of the following form (if such a solution exists)

$$\begin{cases} dY_t = c_t(\alpha_t^*, \beta_t^*)dt + Z_t d(dX_t - (h(t)\hat{\mu}_t + \beta_t^*)dt), \\ dP_t = (Z_t - (f(t) - V(t)h^2(t))P_t)dt + Q_t(dX_t - (h(t)\hat{\mu}_t + \beta_t^*)dt), \\ d\hat{\mu}_t = (f(t)\hat{\mu}_t + \alpha_t^*)dt + h(t)V(t)(dX_t - (h(t)\hat{\mu}_t + \beta_t^*)dt), \end{cases}$$

with terminal condition  $Y_T = \Gamma_T^A \xi(X)$  and  $P_T = 0$ , where

$$\begin{cases} \partial_\alpha c_t(\alpha^*, \beta^*) + P_t = 0, \\ \partial_\beta c_t(\alpha^*, \beta^*) - Z_t - V(t)h(t)P_t = 0. \end{cases}$$

We can show that if the optimal control exists, necessarily the optimal control is  $(\alpha^*, \beta^*)$ .

## Sufficient Condition

Define

$$\begin{aligned} \mathcal{H}_t(\alpha, \beta, \mu) := & -c_t(\alpha, \beta) - Q_t\mu^2 - Q_t\mu\beta - P_t\alpha \\ & + (Z_t + V(t)h(t)P_t - Q\mu_t^*)\beta. \end{aligned}$$

We have

$$\begin{aligned} V_A(\alpha, \beta) - V_A(\alpha^*, \beta^*) = & \mathbb{E}^{\alpha, \beta} \left[ \int_0^T (\mathcal{H}_t(\alpha_t, \beta_t, \hat{\mu}_t) - \mathcal{H}_t(\alpha_t^*, \beta_t^*, \hat{\mu}_t^*) \right. \\ & \left. - \partial_\mu \mathcal{H}_t(\alpha_t^*, \beta_t^*, \hat{\mu}_t^*) \delta\mu) dt \right]. \end{aligned}$$

The right hand side of the above equality is negative if for all  $t \in [0, T]$ ,  $\text{Hess}(\mathcal{H})$  has only negative Eigenvalues.



## Principal's Optimization Problem

The Principal has to maximize his utility by anticipating Agent's action and choosing an optimal contract.

$$\begin{aligned}
 V_P &:= \sup_{\xi} \mathbb{E}^{\alpha^*(\xi), \beta^*(\xi)} [e^{-\int_0^T \rho_t^P dt} (X_T - \xi)] \\
 &:= e^{-\int_0^T \rho_t^P dt} \sup_{Y_0, Z, Q, P_T=0} \mathbb{E}^* \left[ \int_0^T (h(t) \hat{\mu}_t + \beta_t^*) dt - e^{\int_0^T \rho_t^A dt} Y_T^Z \right] \\
 &:= e^{-\int_0^T \rho_t^P dt} \left( m_0 \int_0^T h(t) dt + \sup_{Y_0, Z, Q, P_T=0} \mathbb{E}^* \left[ \int_0^T (\beta_t^* \right. \right. \\
 &\quad \left. \left. - e^{\int_0^T \rho_t^A dt} c_t(\alpha_t^*, \beta_t^*) dt \right) \right].
 \end{aligned}$$

# Principal's Optimization Problem

## Theorem

Assume that for all  $\alpha \in \mathcal{U}_\alpha$ , the function  $\beta \rightarrow \beta - e^{\int_0^T \rho_t^A dt} c_t(\alpha, \beta)$  has a maximiser, denoted  $\bar{\beta}_t(\alpha)$  and the equation

$$\partial_\alpha c_t(\alpha, \bar{\beta}_t(\alpha)) + P_t = 0 \quad (10)$$

has at least one solution, where  $P_t$  is given by the ODE

$$dP_t = (1 - f(t)P_t)dt. \quad (11)$$

Then there exists an optimal contract for the Principal's problem.

## An Example

Consider the following output process  $X$  given the Agent's effort process  $\alpha$ :

$$X_t = \int_0^t (\mu + \alpha_s) ds + B_t. \quad (12)$$

The time-invariant productivity is denoted by  $\mu$  whereas  $\alpha_t \in \mathcal{U}$  is the effort provided by the Agent. The Agent's action thus shifts the average output but does not directly affect its volatility. However,  $\mu$  is unknown at time 0 and the common priors are normal with mean  $m_0$  and precision  $h_0$ .

## An Example

We will be consider the following Principal-Agent problem:

$$V_A = \sup_{\alpha} \mathbb{E}^{\alpha} \left[ e^{-\int_0^T \rho_t^A dt} \xi - \int_0^T c_t(\alpha_t) dt \right]. \quad (13)$$

$$V_P = \sup_{\xi, V_A \geq R_0} \mathbb{E}^{\alpha^*(\xi)} \left[ e^{-\int_0^T \rho_t^P dt} (X_T - \xi) \right] \quad (14)$$

## An Example

### Theorem

Assume that for all  $0 \leq t \leq T$ , the function  $\alpha \rightarrow \alpha - (\Gamma_T^A)^{-1} c_t(\alpha)$  has a global maximum and denote  $\bar{\alpha}_t^*$  a maximizer. If in addition  $\alpha \rightarrow c_t'(\alpha)$  is onto and  $\mathcal{U} = \mathbb{R}$ , we have

$$V_P = \Gamma_T^P \int_0^T (\bar{\alpha}_t^* - (\Gamma_T^A)^{-1} c_t(\bar{\alpha}_t^*)) dt + \Gamma_T^P (\Gamma_T^A)^{-1} R_0 + (\Gamma_T^A)^{-1} m_0 T.$$

## An Example

### Theorem

*The optimal contract is given by*

$$\xi = R + \int_0^T (c'(\bar{\alpha}_t^*) - Z_t^* b_t(X_t, A_t^*, \bar{\alpha}_t^*)) dt + \int_0^T Z_t^* dX_t,$$

where

$$Z_t^* = c'(\bar{\alpha}_t^*) + \int_t^T e^{\int_t^s \frac{dr}{h_r}} \frac{c'(\bar{\alpha}_s^*)}{h_s} ds,$$

and

$$A_t^* := \int_0^t \bar{\alpha}_s^* ds, \quad h_t = h_0 + t.$$

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## Markovian FBSDEs

Let  $T > 0$  be a fixed time horizon We consider the following system of strongly coupled forward-backward stochastic differential equation (abbreviated FBSDE):

$$\begin{cases} dX_t = b_t(X_t, Y_t, Z_t)dt + \sigma_t(X_t, Y_t, Z_t)dW_t & X_0 = x \\ dY_t = -f_t(X_t, Y_t, Z_t)dt + Z_t dW_t & Y_T = g(X_T). \end{cases}$$



## Markovian FBSDEs Literature

Antonelli 1993 : Pardoux & Tang 1999 (Contracting Mapping)

Ma, Protter & Yong 1994 (Four Step Scheme)

Hu & Peng 1995 : Peng & Wu 1999 (Method of Continuation)

Ma, Wu, Zhang (Detao) & Zhang (Jianfeng) 2015 (Unified Approach)

# Path-dependent FBSDEs

Let  $T > 0$  be a fixed time horizon We consider the following system of strongly coupled forward-backward stochastic differential equation:

$$\begin{cases} dX_t = b_t(X, Y_t, Z_t)dt + \sigma_t(X, Y_t, Z_t)dW_t & X_0 = x \\ dY_t = -f_t(X, Y_t, Z_t)dt + Z_t dW_t & Y_T = g(X). \end{cases}$$

# Assumptions

## Assumption

- *The coefficients*

$$b : [0, T] \times \Omega \times \mathcal{C}([0, T], \mathbb{R}^d) \times \mathbb{R}^n \times \mathcal{M}_n(\mathbb{R}) \rightarrow \mathbb{R}^d$$

$$f : [0, T] \times \Omega \times \mathcal{C}([0, T], \mathbb{R}^d) \times \mathbb{R}^n \times \mathcal{M}_n(\mathbb{R}) \rightarrow \mathbb{R}^n$$

$$\sigma : [0, T] \times \Omega \times \mathcal{C}([0, T], \mathbb{R}^d) \times \mathbb{R}^n \times \mathcal{M}_n(\mathbb{R}) \rightarrow \mathcal{M}_{d,n}(\mathbb{R})$$

are  $\mathbb{F}$ -progressively measurable, for fixed

$$(X, y, z) \in \mathcal{C}([0, T], \mathbb{R}^d) \times \mathbb{R}^n \times \mathcal{M}_n(\mathbb{R});$$

the function  $g : \mathcal{C}([0, T], \mathbb{R}^d) \times \Omega \rightarrow \mathbb{R}^n$  is  $\mathcal{F}_T$ -measurable.

# Assumptions

## Assumption

- *The following integrability condition holds:*

$$\mathbb{E} \left[ \left( \int_0^T [\|b\| + \|f\|](t, \bar{0}, 0, 0) dt \right)^2 + \int_0^T \|\sigma\|^2(t, \bar{0}, 0, 0) dt + \|g(\bar{0})\| \right] < \infty,$$

where  $\bar{0}$  is the function constantly equals to 0 and  $\|\cdot\|$  is the Euclidean distance.

# Assumptions

## Assumption

- The coefficients  $b, \sigma, f$  satisfy the following Lipschitz condition in the spacial variable  $(X, y, z) \in \mathcal{C}([0, T], \mathbb{R}^d) \times \mathbb{R}^n \times \mathcal{M}_n(\mathbb{R})$ :  
 $\exists K_0 > 0$  such that

$$\|\xi(t, X, y, z) - \xi(t, X', y', z')\| \leq K_0 [\|X - X'\|_{2,t} + \|y - y'\| + \|z - z'\|]$$

uniformly in  $\omega \in \Omega$ , where  $\xi$  can be  $b, \sigma, f$  and

$$\|X - X'\|_{2,t}^2 := \int_0^t \|X(s) - X'(s)\|^2 ds + \|X(t) - X'(t)\|^2.$$

# Assumptions

## Assumption

- *The function  $g$  satisfies the following Lipschitz condition:*  
 $\exists K_1 > 0, \forall X, X' \in C([0, T], \mathbb{R}^d)$  :

$$\|g(X) - g(X')\|^2 \leq K_1^2 \int_0^T \|X - X'\|^2(t) dt + K_1^2 \|X(T) - X'(T)\|^2$$

*uniformly in  $\omega \in \Omega$ .*

# Well-posedness on Small Time Interval

## Theorem

*Under the above Assumptions, if  $\sigma_Z < \frac{1}{K_1}$ , then  $\exists \delta > 0$  such that  $\forall T < \delta$ , the FBSDE*

$$\begin{cases} dX_t = b_t(X, Y_t, Z_t)dt + \sigma_t(X, Y_t, Z_t)dW_t & X_0 = x \\ dY_t = -f_t(X, Y_t, Z_t)dt + Z_t dW_t & Y_T = g(X) \end{cases}$$

*has an unique solution  $(X, Y, Z)$ .*

## Some Examples of Non-solvable FBSDEs

**Case:**  $\sigma_z K_1 < 1$  isn't satisfied:

$$\begin{cases} dX_t = (\sigma_0 + Z_t)dW_t & X_0 = x_0 & (15) \\ dY_t = Z_t dW_t & Y_T = X_T. & (16) \end{cases}$$

From (15) we get  $X_T - X_t = \int_t^T (\sigma_0 + Z_s)ds$ . Combing with (16), we get

$$Y_t = X_t + \sigma_0(W_T - W_t). \quad (17)$$

In particular,  $Y_0 = x_0 + \sigma_0 W_T$ , where lays the contradiction.



## Some Examples of Non-solvable FBSDEs

**Case: No solution on  $\mathbb{R}$ :**

$$\begin{cases} dX_t = Y_t dt & X_0 = x_0 \\ dY_t = Z_t dW_t & Y_T = X_T. \end{cases}$$

We can actually solve explicitly the above FBSDE on  $[t, T]$ :

$$\begin{cases} X_t = x_0 \frac{1 - (T - s)}{1 - (T - t)} \\ Y_t = \frac{x_0}{1 - (T - t)}. \\ Z_t = 0. \end{cases}$$

We can see that there is explosion in both forward and backward process when  $T - t$  approach 1.

# Decoupling Field

## Definition

An  $\mathbb{F}$ -progressively measurable random field  $u : [0, T] \times \Omega \times \mathcal{C}([0, T], \mathbb{R}^d) \rightarrow \mathbb{R}^n$  with  $u(T, X) = g(X)$  is said to be a *decoupling field* of FBSDE if there exists a constant  $\delta > 0$  such that, for any  $0 \leq t_1 < t_2 \leq T$  with  $t_2 - t_1 \leq \delta$  and any  $x \in L^2(\mathcal{F}_{t_1})$ , the FBSDE with initial value  $x \in \mathcal{C}([0, T], \mathbb{R}^d)$  and terminal condition  $u(t_2, \cdot)$  has an unique solution that satisfies

$$Y_t = u(t, X_{\wedge t}) = u(t, X), \quad t \in [0, T], \quad \mathbb{P} - a.s.$$

## Well-posedness on Larger Time Interval

### Theorem

*Under the above Assumptions, if  $\sigma$  depends only on  $X$ , then there exists  $T_{max} > 0$  depending on the Lipschitz constants of the coefficients of the following FBSDE*

$$\begin{cases} dX_t = b_t(X, Y_t, Z_t)dt + \sigma_t(X)dW_t & X_0 = x \\ dY_t = -f_t(X, Y_t, Z_t)dt + Z_t dW_t & Y_T = g(X) \end{cases}$$

*such that the FBSDE has an unique solution  $(X, Y, Z)$  on  $[0, T_{max}]$ . Furthermore, there exists an unique decoupling field  $u$  such that  $\forall X, X'$ ,*

$$\|u(t, X) - u(t, X')\|^2 \leq K(t)\|X - X'\|_{2,t}, \quad (18)$$

*where  $t \rightarrow K(t)$  is a deterministic function.*

## Estimation of $Z$




### Theorem

*Assume that all the coefficients of the FBSDE are deterministic and all the assumptions in the above theorem are satisfied, denote  $(X, Y, Z)$  the solution of the FBSDE, then*

$$|Z_t| \leq K(t) \cdot \|\sigma\|_\infty, \quad (19)$$

*where  $K$  is the deterministic function given by the previous theorem.*

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Thanks for your attention!